



#### Who should attend:

Entrepreneurs, business owners, home-based startups who are looking for ways to focus their business for growth, accelerate their business opportunities and avoid pitfalls.

## Why you should attend:

Whether you are just starting out or an existing small business the simpler you need to keep things. There are four key decisions you must get right: People, Strategy, Execution, and Cash.

### **Workshop Topics:**

'Help, I Want to Start a Business'
Marketing – Target Your Best Customers
Legal Issues & Licenses
Import/Export Trade

Finance – Where's the \$
Location: Lease/Buy, Site Selection
Marketing – Tools for Low Cost Promotion
Restaurant – Turn a Good Restaurant
into a Great Business

# Sponsors:

City of Milpitas, Milpitas Chamber of Commerce, Silicon Valley Small Business Development Center and NOVA @ CONNECT Business Services.

#### **Partners:**

SCORE, United States Postal Service, Center for International Trade & Development, Global California, SBDC-Technical Advisory Program

# To register: (Space is limited so register today):

http://www.acteva.com/booking.cfm?bevaid=115442 or contact the Small Business Development Center at (408) 494-0240









